

EXCELLENCE DELIVERED

Technology . Outsourcing . Optimization

Company Profile

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Agenda

01 ExD - At a Glance

02 SAP

03 Oracle

04 Digital

05 Outsourcing

06 Optimization

07 Core Values

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At a Glance

Technology Services

- ERP
  - SAP S/4HANA
  - SAP C/4HANA
  - SAP Ariba
  - SAP SuccessFactors
  - SAP Business One
  - SAP Business By Design
  - SAP Analytics
  - Oracle EBS
  - Oracle Cloud
  - IFS
  - Salesforce
- Digital
  - .NET
  - Python
  - PHP/Laravel
  - Big Data Analytics
  - E-commerce (Shopify/Magento)
  - AI Chatbot

Outsourcing Services

- IT Outsourcing
  - IT/HR/Finance Organization
  - IT Support Helpdesk
  - Software Development
  - Infrastructure Management
  - E-commerce
  - Digital Media Marketing
- Accounting
  - Back office services
- Offsite Support
  - Help Desk (http://support.exdnow.com/)
- Onsite Support
  - Dedicated Resources
  - On call basis

Optimization Services

- Technology Selection
- Business Process Reengineering
- Change Management
- System Audit & Review
- IT Organization Design
- Development of IT Strategy
- IT Procurement Services
- IT Contract Negotiation
- TCO Reduction
- Training

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Office Locations



Office Locations

Lahore
Karachi
Islamabad
Denver
Dubai

Offices Opening Soon

Toronto
Melbourne
Kuala Lumpur

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Awards

SAP Platinum Partner

ORACLE GOLD PARTNER

APPROVED ACCA EMPLOYER

Trainee Development - Gold

SAP Partner

FASTEST GROWING PARTNER 2011

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United VARs - Introduction





- United VARs is a company registered in the United Kingdom of which SAP is a Shareholder and ExD is also a Shareholder.
- The UVARs is the single largest alliance of SAP Partners Worldwide.
- Together, we are one of the biggest elite Global IT solution provider Worldwide.

Awards

Partner Center of Expertise

SAP® Certified
Partner Center of Expertise

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Recognitions

UNITED NATIONS
UNCTAD

INFORMATION ECONOMY REPORT

2012

The Software Industry & Developing Countries

ExD was highlighted in the **UNCTAD Information Economy Report 2012 from United Nations.**

Box IV.4. Generating revenues on open source in Pakistan: the case of Excellence Delivered

Excellence Delivered (www.exdnow.com) was founded in Pakistan in May 2010 by a native entrepreneur with experience from software TNCs such as SAP and Oracle. From the outset, Excellence Delivered focused on developing FOSS products and technologies. The company has won contracts in competition with leading proprietary software vendors to deploy 1,200 users with OpenOffice and an open source-based operating system for the leading bottler of Pepsi Cola International. The company continues its commitment to open source software and has developed, inter alia, a global human resource management system based on the PostgresSQL database (http://www.postgresql.org/). It competes in the area of feature functions against similar offerings of global vendors and is available online. Excellence Delivered is also developing Android applications for business intelligence and other applications to supplement its technology offering.

Source: UNCTAD.

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Partners



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Our Customers



Our Customers – List

North America

- Fidelity Investments
- EvGO Inc
- Zones LLC
- Jobfox.com
- Sourceforge, LLC
- Talygen LLC
- Zorbic LLC

Middle East

- Gulf Union Foods Group, Saudi Arabia
- Middle East Paper Company, Saudi Arabia
- Saudi Aramco
- Safer E&P Operations Co, Yemen
- Al-Qahtani Pipe Coating and Terminal, Saudi Arabia
- Zealcon Engineering, Saudi Arabia
- Almutlaq Real Estate Investments, Saudi Arabia
- Sinsina Corner Company for Contracting, Saudi Arabia
- Saudi Industrial and Technical Services, Saudi Arabia
- Almutlaq Group Investments, Saudi Arabia
- Almutlaq Furniture Retail, Saudi Arabia
- Almutlaq Furniture Manufacturing, Saudi Arabia
- Almutlaq Services & Manufacturing Company, Saudi Arabia
- WASCO, Saudi Arabia
- Saudi Electric Services Polytechnic, Dammam, Saudi Arabia
- Rabiah & Nassar Group, Riyadh, Saudi Arabia
- Rabiah & Nassar Project, Dammam, Saudi Arabia
- Rabiah & Nassar Industrial Equipment, Riyadh, Saudi Arabia
- Rabiah & Nassar Mining, Riyadh, Saudi Arabia
- RANCO Farms, Riyadh, Saudi Arabia
- Gulf Union Foods Company, Riyadh, Saudi Arabia
- Anhar Al-Majd, Jordan
- GUFCO Trading, UAE
- Abdel Hadi Abdullah Al-Qahtani & Sons Co., Dammam, Saudi Arabia
- DicoTech, Qatar
- Messaieed Power Company Limited

Pakistan

- Orient Operating
- Orient Power
- LTH JV – New Benazir Bhutto International Airport site
- Habib Construction Services
- Bareeze
- Rungrez
- University of Lahore
- Shakoor and Co.
- Schneider Electric
- HKB
- Ghani group
- Pepsico Faisalabad, Punjab Beverages Pvt Ltd
- Pepsico Gujranwala, Naubahar Bottling Company Pvt Ltd
- Ismail Industries Ltd.
- Hilton Pharmaceuticals
- Hudson Pharmaceuticals
- Nestle, DRDF (Daily Rural Development Fund)
- Ministry of Agriculture, Punjab
- Sui Northern Gas Pipelines (SNGPL)
- LUMS
- CSH Pharmaceuticals
- Lahore High Court
- Punjab Education Foundation
- Banu Mukhtar Contracting (Pvt.) Ltd
- Banu Mukhtar Products (Pvt.) Ltd
- Mukhtars
- Banu Mukhtar Concrete (Pvt.) Ltd
- Rino Pre engineering (Pvt.) Ltd
- Prefabs Systems (Pvt.) Ltd
- Allied Bank Limited (ABL)
- Punjab IT Board
- Pakistan Software Export Board
- Saba Power
- Lahore American School
- Candyland

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Our Customers – List

Pakistan

- Pakistan State Oil
- Pakistan Petroleum Ltd.
- Bisconni
- Snack City
- Hudson Pharma
- Qarshi Group
- Qarshi Brands
- Qarshi International
- Qarshi Research International
- Qarshi Holdings
- Sefam
- Bareeze Man
- Shahnameh
- Rang Ja
- Minnie Minors
- Leisure Club
- Kayseria
- Working Woman
- Armani
- ENI
- Novamed Pvt Ltd
- Grocer App
- Swat Ceramics
- Imarat Builders
- Ralph Lauren
- The Entertainers
- Zaha
- Khas Stores
- Beechtree
- Pepperland
- Ghani Gases
- Hi-Tech Lubricants
- Hinovex Pharma
- Progressive Associates
- Hinucon
- Immediate Enterprises
- Century Chemicals
- Al-Azeem Petrolium
- Inchem International
- Cytogen Center
- Malir Farms
- Well Printers
- CSH Pharmaceuticals – North (Pvt) Ltd.
- MCB Bank
- MCB Islamic Bank
- National Bank of Pakistan
- Lucky Knits
- Loft Commercials
- Allied Bank
- Bahauddin Zakariya University
- Engro Corp
- Engro Foods
- Engro Fert
- Nishat Chunian Ltd
- Nishat Power
- Hyundai Nishat Motors
- Orient Energy
- Progressive Education Network
- Packages Ltd
- DIC Pakistan
- Bulleh Shah Packaging Ltd
- FESCO
- Honda
- AGPR
- Universal Service Fund
- Transfopower Ltd
- Trans World Associates
- Trans World Enterprise Services
- Trans World Infrastructure Services
- TES Media
- Asian Foods
- Mari Petroleum Company Limited
- Lahore Waste Management Company
- Raani Emaan's
- Jinnah
- Servtex
- Maria B Designs
- Gul Bottlers
- Panasian Group
- VPL Ltd
- Premval Pvt. Ltd.
- Equinox Pv.t Ltd.
- Viva Sal Foods
- Ittehad Chemicals
- Ibadat Educational Trust
- Army Welfare Trust
- Askari Guards Ltd
- MAL Pakistan Ltd
- Sharif Dairies
- Medical Devices
- Securities & Exchange Commission of Pakistan
- Euro Oil
- Sky Electric
- Pearl Tex
- Faysal Bank
- United Energy Pakistan

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ExD SAP Footprint

Cloud



- RISE
- HEC
- Ariba
- Successfactors
- SAC
- CAI

Xparty Integration



IoT/ AI → Leonardo



E-commerce/Retail → Shopify | C/4HANA



Mobile → Fiori | Android | iOS| Secondary Sales



Analytics → Crystal | SAC | GRC



Application → SAP | DMS | MDG |BPC



Database → HANA | PostgreSQL | MySQL | Oracle



OS → Win | Linux | AIX | Solaris

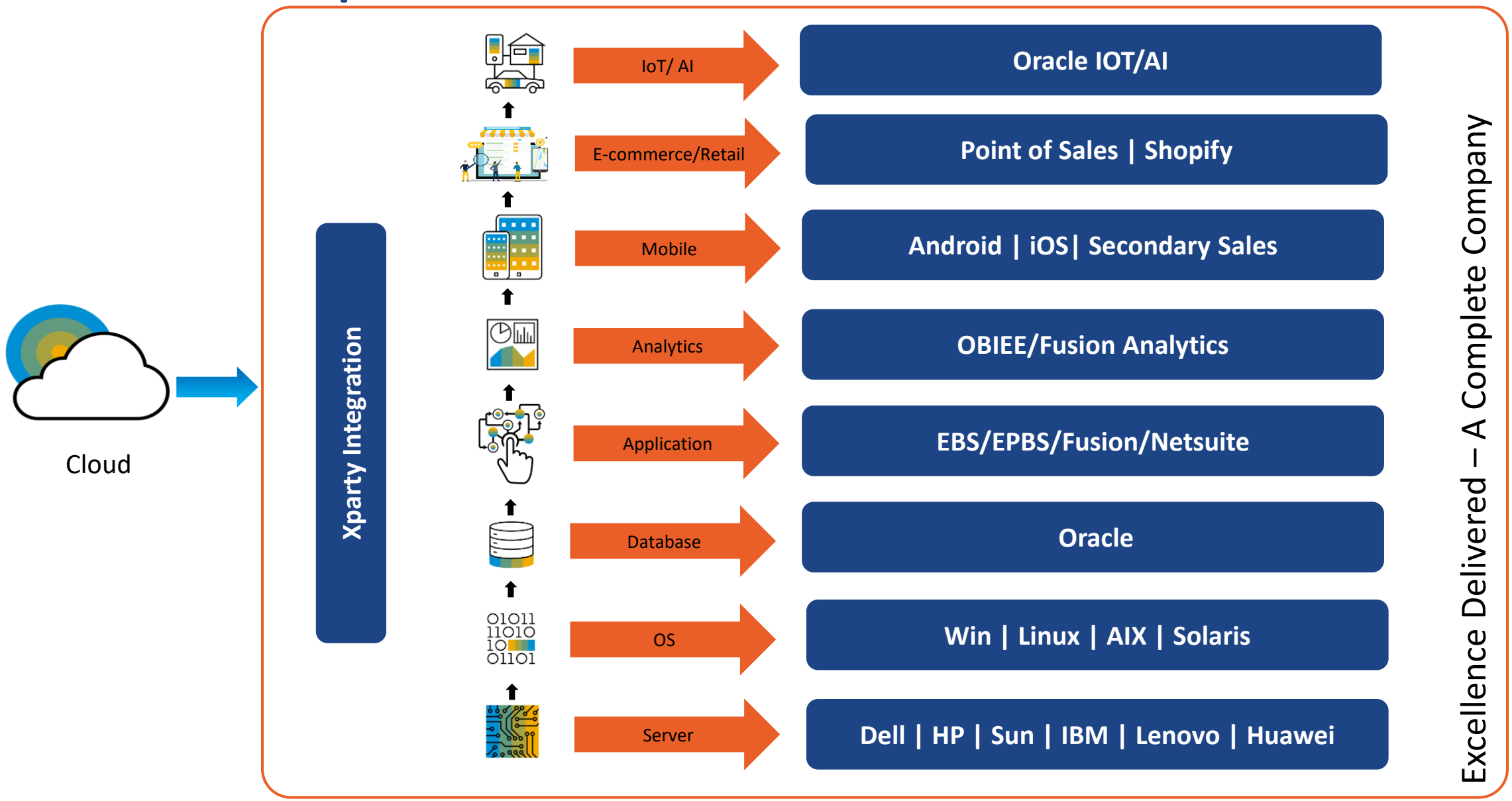


Server → Dell | HP | Sun | IBM | Lenovo | Huawei

Excellence Delivered – A Complete Company

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ExD Oracle Footprint



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SAP with ExD

Technology Services | SAP Skill Matrix



Our SAP Team consists of:

- Certified Consultants in relevant modules
- SAP Support Certified Consultants
- CA/ ACCA/ MBA/ Engineers

We provide SAP services in:

- Licensing
- Implementation on premise & on cloud solutions
- Upgrade/ Conversions
- Quality Assurance
- Health Check
- Support Service
- SAP Education

Expertise:

- S/4HANA
- SuccessFactors
- Ariba
- C/4HANA
- Business Intelligence (BI)
- Business Warehouse (BW)
- SAC
- Web Dynpro/ FIORI/ ABAP
- Migration & Conversion
- IS Oil, Gas & Energy
- IS Utilities
- IS Higher Education & Research
- IS Fashion/Textile
- IS Retail
- EHS
- BPC
- MDG
- GRC
- Leonardo

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Industry Wise SAP Clients

Industries	Services										
	S/4HANA	Ariba	SuccessFactors	BPC	GRC	MDG	S/4H Conversion	HANA Migration	Business One	Training	SAC/BO
Telecom	X	X				X				X	
FMCG	X						X	X	X	X	X
Pharma	X								X	X	
Manufacturing	X	X	X	X		X	X	X	X	X	X
Oil, Gas & Energy	X	X	X	X	X	X	X	X	X	X	
Education	X								X	X	X
Utilities	X	X			X					X	
Retail	X		X				X	X	X	X	
Public Sector	X	X	X	X	X	X				X	
E&CO	X									X	
Textile	X		X				X	X	X	X	



Oracle with ExD

Technology Services | Oracle ERP



Oracle E-Business Suite and Oracle Fusion

- Financials
- Purchasing
- Inventory
- HRMS
- Manufacturing
- Projects
- Advanced Supply Chain Planning
- Enterprise Asset Management
- Business Intelligence

Oracle Customer Relationship Management

Oracle Trainings

Oracle ERP Services

- Licensing
- Implementation
- Upgrade
- Quality Assurance
- Health Check
- Support Services

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Oracle Skill Matrix

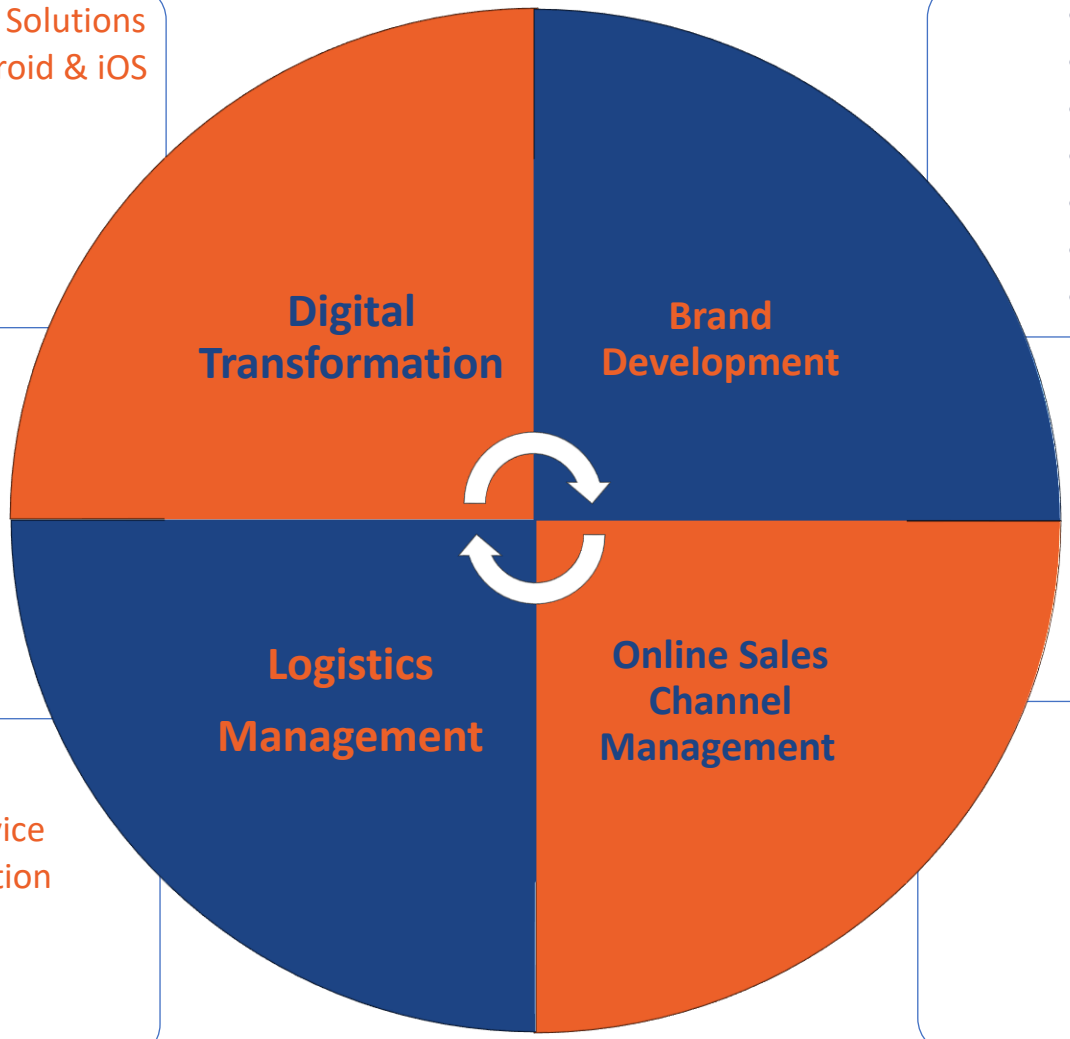
Module/Industry	Utilities & IPP	Public Sector	Financial Services	Telecom	Textile	Education	Retail	Oil & Gas	Health	Manufacturing
Oracle Financials	X	X	X	X	X	X	X	X	X	X
Oracle Supply Chain	X	X	X	X	X	X	X	X	X	X
Oracle HRM	X		X	X	X	X				X
Oracle Business Intelligence	X		X	X	X		X			X
Oracle Sourcing & Contracts	X	X								
Oracle Manufacturing					X					X
Oracle eAM	X				X					X
Oracle Projects	X	X								
Oracle Process Manufacturing					X					X
OAF Framework/Report Development	X	X	X	X	X	X	X	X	X	X
Oracle DBA/App Cluster/Data Warehousing/Security	X	X	X	X	X	X	X	X	X	X
Oracle Engineered Systems/exadata			X	X						



ExD Digital

ExD Digital

- Website & eCommerce Solutions
- App Development-Android & iOS
- Web Analysis
- SEO/SEM
- SAP AI - Chatbot
- Google AdWords/ PPC
- PHP/ Laravel



- Services
- Business Plan
- Content Management
- Strategy Designing
- Launch Techniques
- Sentiment Analysis
- Design of Posts

- Local & International Order Fulfillment Service
- Secondary Sales Solution
- Cash Collection & Reconciliation

- Social Media Management Service
- Community Management
- Customer Service
- Social Media & Competitor Analysis

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Digital Services



Platforms

- iOS
- Android
- SAP Fiori & HANA
- Kony
- PHP/ Laravel
- .NET
- Python

Key Apps

- HCM Payroll System
- Secondary Sales
- Farmer Training System
- Sugarcane Order Management
- Standard SAP Fiori Workflows
- Attendance Systems

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IOT



Sensors

- Temperature/Humidity
- Flow Meters
- Weight
- Volume
- Motion
- SO2, NO2, CO etc.

Processors

- Arduino
- ESP 32

Services

- Design
- Fabrication
- Integration

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Outsourcing Services

Outsourcing Services



Help Desk

- SAP Standard features Support
- SAP HANA Support
- Implementation Specific Support
- Key and End User Trainings
- Data Reconciliations
- Documentation of Existing Implementation
- Custom Developments SAP and Other Technologies

Our onsite support may be on

- Dedicated resources
- On call basis

IT Outsourcing

- IT/HR/Finance Organization
- IT support Helpdesk
- Software Development
- Data Validation

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Outsourcing Services



Accounting

- Back office services like Expenses, Payroll etc.

Infrastructure

- Management of Email (Zimbra)
- DAAS (Desktop As A Service) - vWorks
- Management of Operating System

  (Linux, Windows, AIX, Solaris)
- Management of Servers

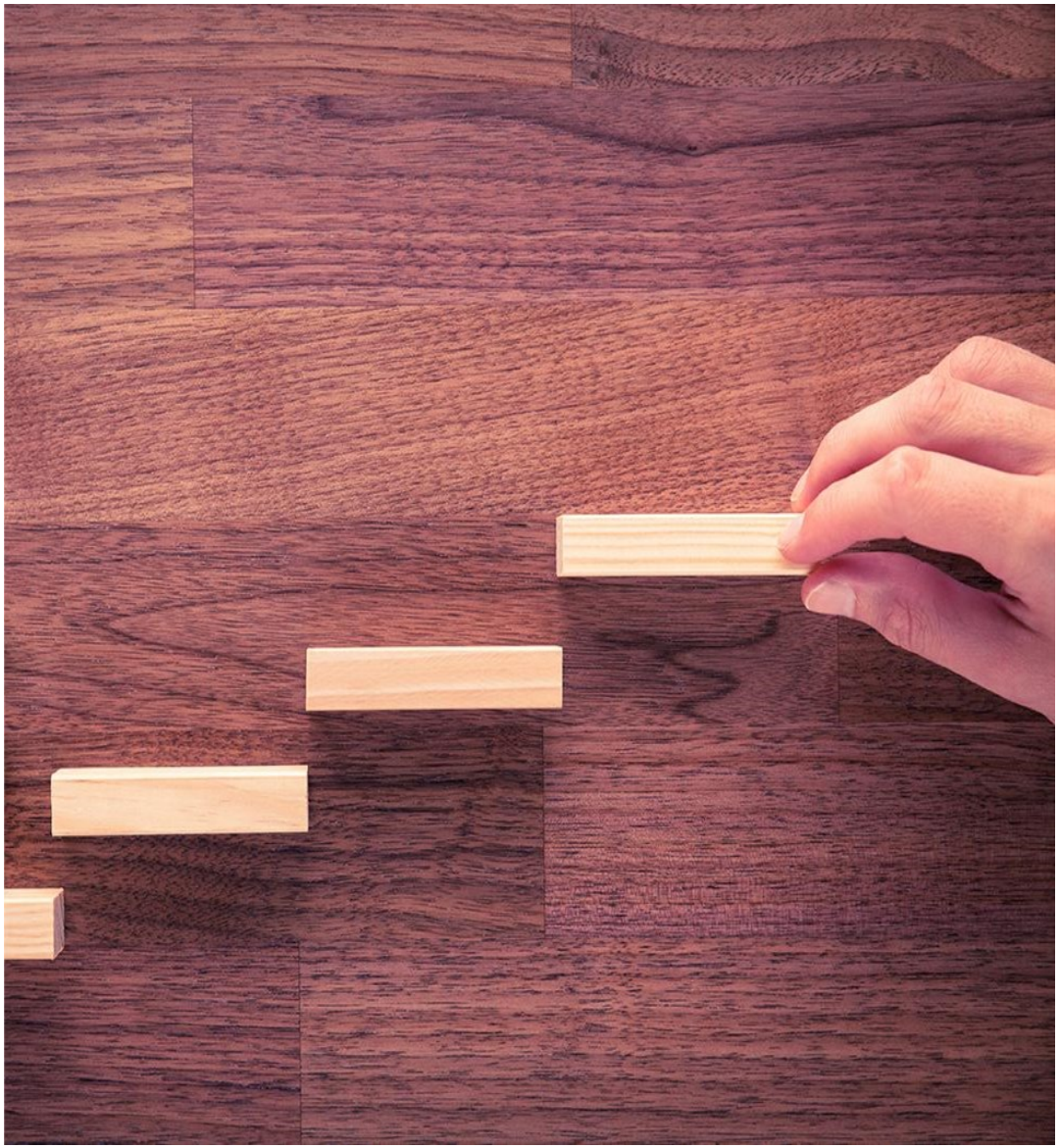
  (Sun, HP, Dell, Fujitsu, IBM- CISC and RISC architectures)
- Management of security equipment (Cameras, DVR etc)
- Management of Data Centers
- Management of Desktop environment

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Optimization Services

Optimization Services

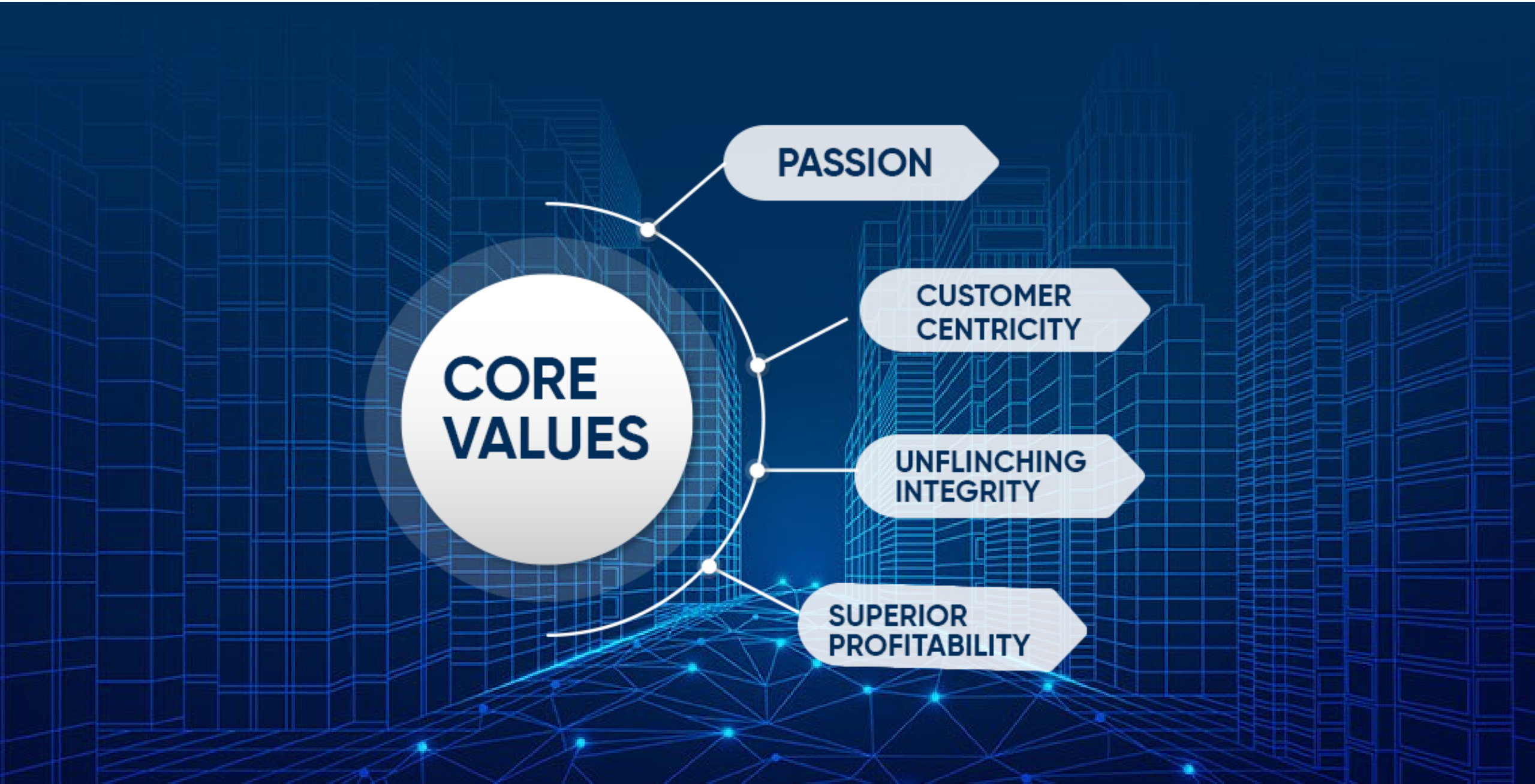


- Technology Selection
- Business Process Reengineering
- Change Management
- System Audit & Review
- IT Organization Design
- Development of IT Strategy
- Systems Architecture/ Infrastructure development & deployment
- IT Contract Negotiations
- TCO Reduction
- Trainings

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Core Values


CORE VALUES
PASSION
CUSTOMER CENTRICITY
UNFLINCHING INTEGRITY
SUPERIOR PROFITABILITY

THANK YOU!

Do You Have Any Questions?

FIND US AT:



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